



**AL MAJAL**  
Logistics Services

Company Profile

## Overview

Al Majal Logistics Services (AMLS), is a subsidiary of Al Majal Group – a leading Iraqi company that offer a wide range of products and services to the most prominent players operating within the energy sector in Iraq. Founded in 2008, Al Majal is headquartered in Basra with operations in Baghdad and Erbil, and regional offices in Dubai and Amman. Leveraging the strength of its subsidiaries, Al Majal continues to deliver innovative and impactful solutions to clients and partners across Iraq.

The AMLS team is committed to supporting the seamless operations of your business through safe and timely transport, supply, handling and storage of equipment and goods.

Our client-centric and cost-effective solutions ensure that your valuable time and resources are directed towards your core business operations.



# Solutions



## International Freight

We move goods via air, sea, and land borders



## Warehouse Management

We manage dry, cold, freezing and chemical stores



## Transport and Delivery

We move personnel and truck goods covering the whole of Iraq

## Leasing

We lease vehicles and heavy-lifting equipment



## Procurement

We manage sourcing activities



## Brand Representation

We represent world-renowned brands



**Reliable and Deployable Capacity**

Readily available inventory warehousing capacity, transportation vehicles and human resources for an expedited service delivery.

**Qualified Local Team**

Experienced logistics team with deep knowledge and understanding of local and commercial landscapes.



**Value proposition**

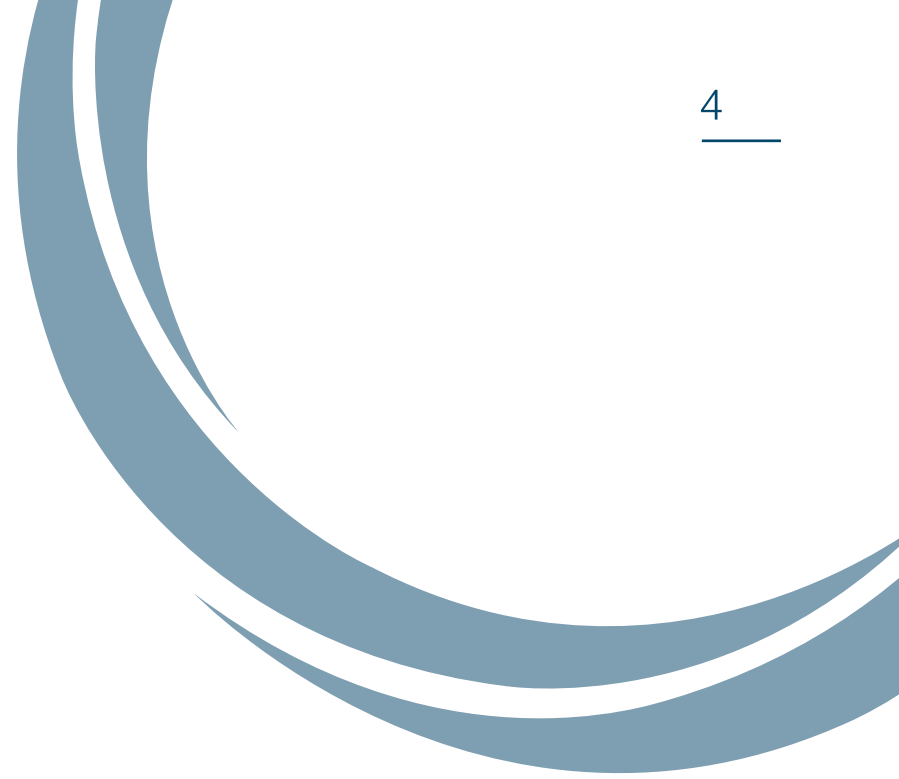
**Strict Compliance to HSE Standards**

Uncompromising adherence to the highest level of HSE standards to ensure safety and security of personnel and assets.

**State-of-the-Art Infrastructure and IT-Enabled Systems**

Service provision that is backed by world-class physical and technological infrastructure.

# Our Services



## **Goods we transfer**

We offer multi-mode international freight forwarding services including air, sea, and ground offerings with coverage of all five continents. Our extensive network of logistics partners worldwide ensures the efficient and timely delivery of goods into and out of Iraq, with end-to-end visibility.

Over the years, we have acquired extensive experience in the safe and timely delivery of various types of materials and goods from port to end customers.

## **Goods we transport include:**

- General cargo
- Oil and gas equipment
- Hazardous and dangerous goods
- Overweight, oversized and fragile cargo



**Entry ports that we cover**

**Airports Served**

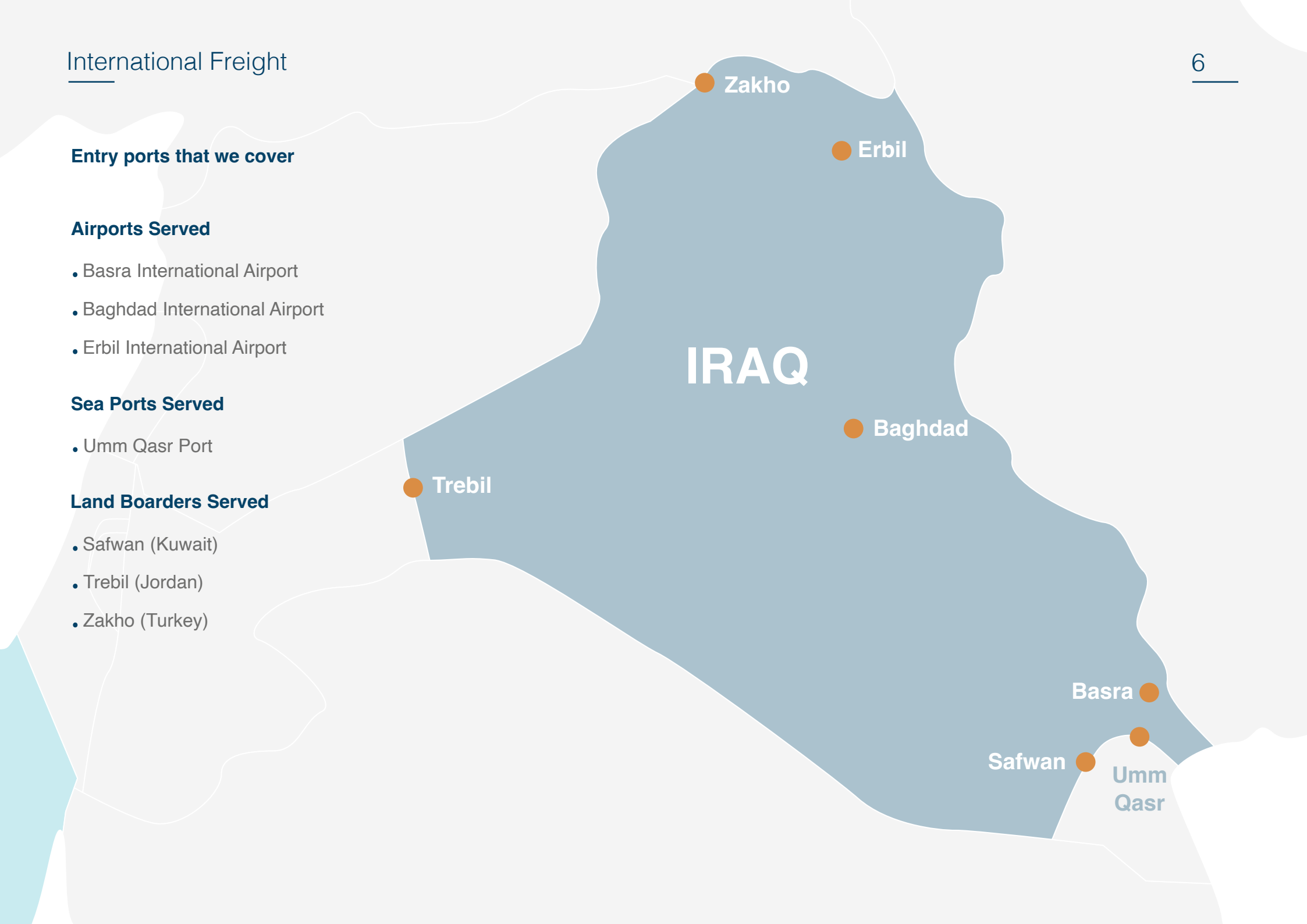
- Basra International Airport
- Baghdad International Airport
- Erbil International Airport

**Sea Ports Served**

- Umm Qasr Port

**Land Borders Served**

- Safwan (Kuwait)
- Trebil (Jordan)
- Zakho (Turkey)



IRAQ

Zakho

Erbil

Baghdad

Trebil

Basra

Safwan

Umm Qasr

## Warehouse Management

AMLS provides clients with Third-Party Logistics (3PL) solutions that improve supply chain efficiencies. We offer clients with chemical stores in addition to temperature and humidity-controlled storage units that could be utilized as dry, cold, or freezing warehouses.

Our flexible and cost-efficient solutions in Baghdad and Basra allow our clients to quickly expand and shrink their required storage capacity without the burden or cost associated with operating their own facilities.

The team's extensive experience in Iraq, alongside our state-of-the-art infrastructure, promises to shorten lead times, enhance safety and security of goods, and reduce costs.







## Unique Warehousing Solutions and Services

Clients may opt to lease a fully-dedicated warehouse or utilize our shared 3PL temporary warehousing solution depending on requirements.

### Added Value Services:

- Consolidation and deconsolidation
- Picking and packing
- Labeling and tagging
- Safety stock and reorder point monitoring
- FIFO/LIFO management

### Unique Features:

- SAP enabled visibility
- Round-the-clock operations and rapid response
- Real-time notifications



**Warehousing Solutions**





We manage importation of your products, door-to-door, from the country of origin to Iraq

We securely store your products in our dry, cold, freezing or chemical stores

We manage your stock using our SAP-enabled system providing end-to-end visibility

We deliver products to the doorstep of your customers anywhere in Iraq

We collect payments, reconcile accounts, and periodically transfer balances

## Transport and Delivery

Al Majal Logistics Services offers a comprehensive local transportation service including the collection and delivery of goods, equipment, and personnel. All our drivers are licensed and trained to operate their respective vehicles and are familiar with major oil field locations.

Additionally, all drivers and vehicles have the required permits to access oilfields in Iraq, and our drivers fulfill PPE requirements and are HSE-trained to include first aid, vehicle inspections, and speed awareness.

We manage our fleet to ensure regular maintenance, IVMS fitting and monitoring, and proper documentation.



## Leasing

We operate and lease a wide range of asset classes including vehicles and heavy equipment as per the unique requirements of our clients. All AMLS operators and drivers are licensed and have received the appropriate training, and all vehicles and equipment undergoes periodic maintenance checks.

### **Transport Vehicles:**

- Flat Beds
- Low Beds
- Pickups
- High-end SUVs

### **Heavy Machinery:**

- Forklifts
- Mobile Cranes
- Hiab Cranes
- Scaffolding Material
- Manlifts
- Welding Equipment
- Caravans and Containers
- Remote Life-Support Solutions
- Workshop Tools and Equipment
- Lights and Lighting Solutions

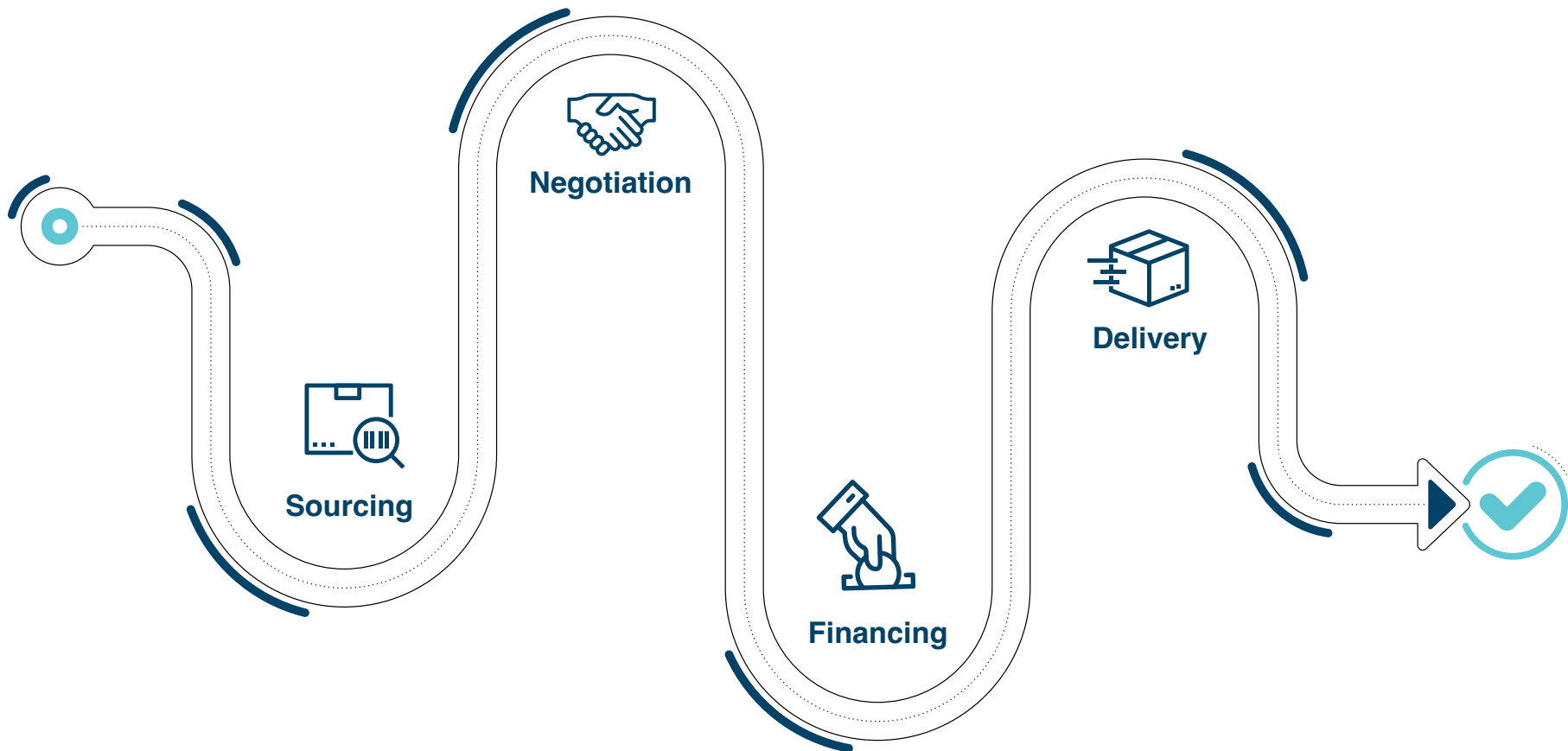


### Procurement Management

AMLS Procurement team is responsible for sourcing high-quality goods and services to support our clients with their on-going project needs while operating in Iraq.

Our deep knowledge of the local market coupled with a trusted network of international suppliers will ensure a timely delivery of the most cost-effective procurement options. The AMLS team is capable of managing the process from the negotiations and contracting stage up until the final delivery and payment.

Besides providing best-in-class services to clients, a top priority at AMLS is to ensure that our team strictly complies with regulations and ethical conduct throughout the procurement process.



## TOOLMART

Toolmart.me is an online, one-stop-shop platform for professionals and DIY enthusiasts across the Middle East who seek high-quality industrial products. We are dedicated to offering our customers with a wide variety of high-end international brands covering power tools, safety solutions, consumables, hand tools, hydraulic systems, and welding technologies.

We believe in superior service and aim to satisfy our customers by delivering best-in-class products to the doorstep of their homes or project sites.





AMLS is proud to officially represent ABB through its UPS division across the whole of Iraq. ABB UPS systems are considered to be the highest energy-efficient in the industry, the most compact in size, and incorporates the cutting edge technology typical of ABB.

AMLS supports clients with system design, commissioning, training, and maintenance of UPS assets. Moreover, modular units are available for sale online and through retail photos from outlets in Baghdad and Basra.



Key clients served:





## Brand Representation

# EMTOP

AMLS is proud to represent EMTOP tools bringing a wide range of top quality affordable power tools, that meet the needs of DIY enthusiasts, and professionals. With retail outlets across Iraq, in addition to an online offering. AMLS ensures access to products used by various sectors including oil & gas, energy maintenance, construction, among others.

EMTOP brand offers a full-range of products including hand tools, power source, power tools, lithium battery cordless tools and accessories, with a competitive price and the highest standard in quality, design, and reliability.



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# Security and HSE



## Security and HSE

### Health, Safety & Environment

HSE at AMLS is regarded as a top corporate priority. Ensuring the health and safety of our clients, employees, and stakeholders is set as the most important organizational objective.

### We work towards implementing HSE best practices and international standards across three main pillars:

- **People:** We aim to certify that drivers, operators, and staff have the proper knowledge, training, and motivation to perform their jobs in a safe and healthy manner.
- **Asset Integrity:** We ensure that critical logistics assets such as vehicles, heavy-lifting equipment, and warehouses are staffed by qualified personnel, properly equipped, certified, and maintained to safeguard their integrity and surrounding.
- **Process:** We guarantee that policies and procedures are set and followed, along with the proper collection of data and completion of documentation, to promote HSE and minimize risk.



## Case Studies

### Baker Hughes

Al Majal Logistics Services is proud to support the operations of Baker Hughes in Iraq. Whether its ongoing procurement for their day-to-day activities, international shipping of mission-critical equipment, or the leasing of vehicles and heavy equipment for their field operations, our team of professionals provides reliable and robust logistics support.

Al Majal Business Parks (North Rumaila) has previously housed the headquarters of Baker Hughes, and recently consolidated their infrastructure requirements by constructing more than 40,000sqm of warehousing, workshop space, labs and office space.

### wood.

Wood relies on AMLS to provide full-fledged transportation services for its employees working at oilfields across south Iraq. Our team manages a large fleet of vehicles dedicated to the company's daily activities.

All vehicles are fitted with In-Vehicle Monitoring Systems (IVMS) to enable the central monitoring of vehicle locations and adherence to speed limits. AMLS is also responsible for the vehicles' road-worthiness, maintenance and periodic servicing. Both vehicles and drivers hold valid gate passes to their respective oilfields and concession areas at all times



Since 2011, AMLS has served as the logistics backbone of Parker Drilling by providing a fleet of flatbeds, heavy lifting equipment, and storage facilities. Our fleet moves more than 1,500 tons of pipes and equipment while covering an estimated distance of 7,500km on a monthly basis to locations like West Qurna, Zubair, Erbil, Rumaila and others.

The AMLS team also provides cranes, forklifts and manpower to load and unload cargo safely and in a timely manner. Moreover, Parker Drilling's operations are backed by warehousing facilities and a machine workshop of 2,250sqm as well as a storage yard of 6,000sqm.



AMLS has served ChampionX (Nalco Champion) with comprehensive international freight services to deliver oilfield production chemicals from their manufacturing plants globally to the doorstep of their warehouses or to international oil companies in Iraq. Whether chemicals are imported on a DDP- or DAP-basis, AMLS has supported ChampionX with issuing chemical import licenses, securing necessary approvals, completing customs clearance formalities and ensuring inspections are performed.

Our operations team is devoted to ensuring the timely delivery of crucial chemicals to Iraq, but more importantly, focuses on providing the service in a safe and secure manner in line with international standards.



# Al Majal Accreditations



ISO 9001 Quality Management System



ISO 45001 Occupational Health and Safety Management System



ISO 14001 Environmental Management System



TRACE International Anti-Bribery Compliance Solutions

# Contact Us



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